

CASE STUDY

MANUFACTURER SEARCHES FOR ENVIRONMENTAL ENGINEER WHO CAN STEP INTO THEIR ENVIRONMENT AND IMMEDIATELY DELIVER

THE CLIENT

An East Coast manufacturer focused on producing coatings and films for other manufacturers. We serve the American division of a multi-national firm with close to 2,000 worldwide employees.

THE ROLE

Due to growth, our client required an experienced Environmental Engineer that could start making an impact on Day 1.

THE CHALLENGE

The combination of the remote area of the client with the desire to focus on local candidates presented almost as much of a challenge as having to safely conduct the search with Covid-19 restrictions being implemented midway through our efforts. The client is an 'essential' business.

HOW #TWICEASNICE PARTNERED

This ended up being our fourth hire with the client, so we had a solid grasp of culture and conducted an intake to get a thorough understanding of the technical requirements. The client had been trying to fill the role themselves and struggled with were some very specific candidate criteria. Post intake call, we quickly ramped up cold outreach and advertising.

#TWICEASNICE RESULTS

While delayed due to (important) careful interview procedures, we found a great fit that lived within driving distance of the client and look forward to continuing to serve the client.

WE'D LIKE TO PARTNER WITH YOU

We help our clients save money and hire better with our custom-built searches, 9.9% fee, and 18-month guarantee. If you need to find a partner to work on your searches, [contact us](#).

From the Client Manager

While this was our 4th search with the client, an intake call for each is critical to uncover detailed requirements that will come up in the in-depth interviews.

Caralie Coleman
Client Manager



Region
East Coast



Industry
Manufacturing



Role
Environmental Engineer



#twiceasnice Savings
\$10,000



Placement Guarantee
18-months