

## CASE STUDY

# NICHE MACHINING FIRM GETS CUSTOM BUILT SEARCH FOR MANUFACTURING ENGINEER

## THE CLIENT

An Upper Midwest custom machining operation that has been supporting heavy machinery, aerospace, and defense industries for the past 60 years.

## THE ROLE

Our client needed a Manufacturing Engineer that had experience with some of the very specialized equipment across their 40,000 square foot operation and the ability to lead a growing team.

## THE CHALLENGE

The trifecta of challenges with this search was the specific machinery that needed to be part of the candidate's experience while combining a natural ability to lead a team AND be a local candidate in this rather remote location.

## HOW #TWICEASNICE PARTNERED

The client had been looking and knew this would be a difficult search. During the intake, we covered all the specific machinery experience needed as well as the growth plans for this role. We set out to scour the local area of any/all potential matches while also aggressively advertising the opportunity.

## #TWICEASNICE RESULTS

This was not one of those searches that would result in waves of quick submittals. That said, we found 2 great matches and our client has 1 new Manufacturing Engineer as a result!

## WE'D LIKE TO PARTNER WITH YOU

We help our clients save money and hire better with our custom-built searches, 9.9% fee, and 18-month guarantee. If you need to find a partner to work on your searches, [contact us](#).

## From the Client Manager

We knew that if this person existed and was in a commutable distance, we'd find them. In this case, we found 'two of them' and our client did a great job bringing one on board.

Olga Brik  
Client Manager



**Region**  
Upper Midwest



**Industry**  
Manufacturing



**Role**  
Manufacturing Engineer



**#twiceasnice Savings**  
\$8,500



**Placement Guarantee**  
18-months