

CASE STUDY

An Engaging Accounting Manager For An Efficient Energy Sector Client

THE CLIENT

An energy efficiency program implementation contractor that offers cost-effective programs and services for utility programs.

THE ROLE

The Accounting Manager, with a CPA certification, not only needed to be strong in all aspects of accounting but specifically in the energy sector. The client really wanted someone who was not a "wallflower," was engaging, and had the ability to lead a team.

THE CHALLENGE

Because our client was in the energy sector, they needed someone on-site five days a week. The challenge was the all-too-familiar combination of finding a local candidate with the right experience at the right salary. With a cost-efficient operation, our client needed top talent within their budget.

HOW #TWICEASNICE PARTNERED

#twiceasnice initiated the search and quickly identified highly skilled candidates. This was not our first search with this client and the search team knew exactly who and what to look for. Our collaboration with the client involved conveying insights into the current market conditions, candidate feedback, and compensation data to help manage salary expectations.

#TWICEASNICE RESULTS

#twiceasnice worked quickly to deliver qualified candidates. We had six submittals before the hire was presented to the client. Our client was so impressed with the candidate and their qualifications that they skipped the second interview and extended an offer. In just 39 days, the Accounting Manager role was filled.

WE'D LIKE TO PARTNER WITH YOU

We help our clients save money and hire better with our custom-built searches, 9.9% fee, and 18-month guarantee. If you need to find a partner to work on your searches, contact us.

From the Client Manager

"Placing this role was an exciting challenge that made a big impact. It wasn't just about filling a role; it was finding someone who can spark positive change. Helping our client secure top-tier talent within budget constraints was rewarding."

Lisa Bowen
Client Manager



Region
Midwest



Industry
Energy



Role
Accounting Manager



#twiceasnice Savings
\$8,910



Placement Guarantee
18-months