

## CASE STUDY

# BUILDING A DREAM TEAM FOR A MIDWEST RESEARCH LAB

## THE CLIENT

Our client is a medical research clinic affiliated with a well-known university in the Midwest. As an expanding lab, they needed new staff who could handle their level of research.

## THE ROLE

The Core Lab Manager needed to help build a team from scratch after our client had recently acquired the clinic from another company. They needed someone with the right hard and soft skills to be a supervisor. That included a bachelor's degree, several years of clinical lab experience, and the right leadership attitude.

## THE CHALLENGE

Because our client was still in the process of taking over the research lab, they were going through changes. The lab would be moving, but the location was undecided. We needed to find the right candidate who was willing to work at a location that could be up to an hour away.

## HOW #TWICEASNICE PARTNERED

#twiceasnice immediately got to work deploying our tried-and-true process. We understood exactly what the client was looking for through our intake process. With our targeted approach, we filtered through resumes and applications and found several qualified candidates in the area.

## #TWICEASNICE RESULTS

#twiceasnice introduced the winning candidate on day 20, and they were officially placed on day 44. The search went so well, that we found another candidate the client hired.

## WE'D LIKE TO PARTNER WITH YOU

We help our clients save money and hire better with our custom-built searches, 9.9% fee, and 18-month guarantee. If you need to find a partner to work on your searches, contact us.

## From the Client Manager

"This client is a wonderful, wonderful person and partner. So, I was thrilled to work with her again and have a success story to share."

Lisa Bowen  
Client Manager



**Region**  
Midwest



**Industry**  
Research Science



**Role**  
Core Lab Manager



**#twiceasnice Savings**  
\$23,264



**Placement Guarantee**  
18-months